The Payoff

Auto Manufacturer Cleans Up Production by Switching to Ak-West Inc.

The Ak-West Inc. Extended Length Bulk Box is ideal for larger or uncommonly shaped items.



Customer:

Electric Automotive Manufacturer

Traditional Packaging:

Wood Crates

Customer Pain Points:

- Single use container costing \$3.8M annually
- · Tools required to open and close with excessive manual labor
- Wood fibers and splinters left in container causing contaminates in high value products
- Payoffin under 6 months

Winning Product Solution:

Ak-West Inc. Extended Length Bulk Box



SOLUTIONS WITH UNDER 90 DAY PAYOFF

REUSABLE, RETURNABLE

\$3M SAVINGS IN 1 YEAR







